



## Why You Should Attend this Seminar

**B**ecause compliance is still required and mistakes by anyone — generators, haulers and landfill operators — are expensive. That's why communication between our customers and Waste Management personnel is critical when it comes to environmental needs.

Whether you are new to role of waste manager or a seasoned pro, this seminar will discuss important policies and procedures that, if not followed, may result in violations and fines. It might also significantly reduce your waste approval time ... just when you need it most.

The seminar will help answer many of the questions you probably face every week as you try to stay compliant with various regulations.

- How can you identify hazardous and non-hazardous waste?
- What steps do you take to properly evaluate your waste?
- What are the consequences for disposing of hazardous waste?
- What happens during an Ohio EPA inspection?
- How can you prevent hazardous waste violations?

The seminar will also feature new and updated material not discussed at our 2006 seminars, including:

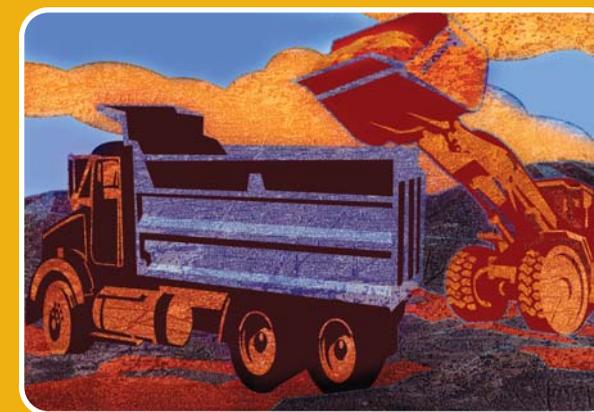
- New state rules and regulations that can impact your company
- New Ohio EPA resources to help you manage your waste
- An overview of WM landfill operations
- How to effectively use the new WMDisposal.com website

The instructors for this seminar are from Waste Management's Ohio Market Area and the Ohio EPA Division of Hazardous Waste Management. Who else to better explain these important topics than the people who work in the field every day and personally engage with you or someone on your staff?

Once you attend this seminar, you will receive future updates via email on any policy changes in Ohio that will impact your waste disposal process. This resource is part of Waste Management of Ohio's Customer Connect 2007 campaign. Our goal is *Constant Engagement Through Education*.

**To make your reservation, please call 1-800-WMDisposal (800-963-4776) and ask for your Ohio TSC representative. Or email us at TSCOhio@WM.com. You are encouraged to bring along a colleague who would benefit from this session.**

**There will be no walk-ups so you must pre-register by September 14.** Lunch will be provided following the seminar.



**"The seminar was very well put together and had good speakers. The bottom line is they spoke about issues that I needed to hear and learn about."**

— Dave Weber, Chemical Solvents, Inc.

**"It was good to be refreshed on the solid waste requirements. Even as an EHS person, this particular area of focus doesn't get a frequent review. I think that it is very helpful for your customers to hear from the persons involved, what happens when hazardous materials show up at your door. It is good for us all to be aware of everything that an incident of this type sets into motion."**

— John Schlatter, Sauder Woodworking

**"I thought the seminar was very informative, and well worth the time."**

— Jeff Bodi, C&W Trucking

**"One of the things that benefited me the most was to hear about the process by which waste streams are accepted. That cleared up a lot of mysteries as to why it is different now than it was previously. I also think it was very beneficial to find out the internal structure of the TSC."**

— Bill Ellis, Emerald Performance Materials, LLC

**"Seminar was very enlightening. Each speaker was very well prepared. And having a number of different speakers was a very good idea. I think it helped to hold the audience's interest."**

— Charles Hohly, EnviroSafe Services of Ohio

## Customer Comments from our 2006 Seminars

“The seminar was very informative with regard to hazardous waste disposal. Additionally, the information on profiling and getting profiles on the web was very interesting.”

— Donnie Camper, CSX

“I really enjoyed the seminar and thought it was very informative. For me, the regulation talks were the best because of my consulting responsibilities. But I thought it was also beneficial for me to hear Waste Management’s waste acceptance protocol since I am involved with waste disposal from drilling and sampling activities.”

— Megan Marhelski, MACTEC

“I believe the seminar was a great idea. I especially liked that the Ohio EPA participated in the seminar. The other part I thought was informative was the Waste Management regulatory person who gave an update on regulatory issues pending at the Ohio EPA.”

— Paul Stork, MACTEC

“The majority of the seminar was well presented, especially for those that do not live in the waste business on a day-to-day basis or a career.”

— David Kearns, Chevron

“I attended because I wanted to get an update on any new regulation changes in the state of Ohio and find out about all the services that WM has to offer. Both subjects were covered well.”

— Tom Lias, UNIVAR

**Learn the critical steps to avoiding an NOC or NOV with this half-day seminar, complete with the latest rules, regulations and resources.**

Sponsored by Waste Management of Ohio and the Ohio EPA.

After this training session, you will always know if your waste is in compliance ... and be confident you are sending it to the proper disposal location.

**September 18th, 2007  
9 a.m. to 1 p.m.  
Holiday Inn  
Fairborn**

(Off I-675)



Waste Management of Ohio  
1006 West Walnut Street  
Canal Winchester, OH 43110



**Protect your company from environmental non-compliance by attending this free seminar.**

